

MORNING	08.30	09.00	09.30	10.00	10.30	11.00	11.30	12.00	
EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	
The Scottish Government Conference	Registration and Exhibition			Brian Taylor	Alex Neil MSP	John McClelland CBE	Spotlight on Procurement	Breakout Session 1	Refreshments and Exhibition
PASS Skills Development Zone 1				BUYERS Standard Selection Criteria		SUPPLIER Single Point of Enquiry		BUYER Catering For Kids – Menu Development Research	SUPPLIERS Your Rights to Information
PASS Skills Development Zone 2				BUYERS The Scottish Government Procurement Information Hub Masterclass		SUPPLIERS Responding to Selection Criteria		SUPPLIERS IT Managed Services – Framework Launch	
Procurement Advice & Support Zone	Drop-in appointments with procurement consultants available throughout the day								
Legal Advice & Support Zone	Drop-in appointments with legal advisers available throughout the day						Trouble-Free Procurement – Key Tips		
GO Networking Zone						Pre-arranged 20-minute meetings with other visitors, consultants and legal professionals participating at the event including the Scottish Government Procurement Information Hub			
AFTERNOON	12.30	13.00	13.30	14.00	14.30	15.00	15.30	16.00	
EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	EXHIBITION	
The Scottish Government Conference	Breakout Session 2	Lunch and Exhibition		Adding Local Economic Value	Question Time	Serious Crime	Breakout Session 3		
PASS Skills Development Zone 1	SUPPLIERS Your Rights to Information	SUPPLIERS Using Online Video to Win Contracts		BUYERS Selecting Award Criteria		BUYERS Driving Efficiency with Delta eSourcing		SUPPLIERS Considering Sustainability in Your Tender	
PASS Skills Development Zone 2	BUYERS Implications of the EU Remedies Directive		BUYERS Debriefing Suppliers		SUPPLIERS The Seven Habits of Highly Ineffective Networkers		SUPPLIERS Are You Entitled to a Debrief?		BUYERS Running the Standstill Period
Procurement Advice & Support Zone	Drop-in appointments with procurement consultants available throughout the day								
Legal Advice & Support Zone				TUPE & Shared Services		Where is the Law Now: Legal Challenges			
GO Networking Zone	Pre-arranged 20-minute meetings with other visitors, consultants and legal professionals participating at the event including the Scottish Government Procurement Information Hub								

## PROCUREX SCOTLAND 2011 Floor Plan

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**ORGANISATION NAME STAND NO**

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- APUC .....82d
- Public Contracts Scotland / Scottish Procurement .....82e



\* Scottish Government Conference breakout session ticket collection – STAND 1A